

ABSTRACT

Muhammad Alfian. 10210001. 2015. *THE MANAGEMENT OF PRODUCTIVE WAQF RESULTS (Studies about Sabilillah Medical Service In Malang City)*. Thesis. Major of Al Ahwal Al Syakhshiyyah, Faculty of Sharia, the State Islamic University Maulana Malik Ibrahim of Malang. Advisor: Dr. H. Isroqunnajah, M.Ag.

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Productive waqf institutions is already widely and developing, the majority of the productive waqf institutions are educational, religious, social, and health. This is certainly get positive response from local Muslims in developing many support facilities for the welfare of Muslims.

Sabilillah Medical Service had the idea and the progress which is very useful when managing waqf property, from some waqf properties that managed by largely to be a productive asset and produce either a service or profit oriented, one of which is a product that managed health care with name Sabilillah Medical Service.

This type of model waqf management of course makes attractive to researched. Because in logically, the mean of productive is to produce big profits. But in reality that happen, that clinic more giving different competitiveness with giving service prices are quite cheap and the service is not different with the other health services.

This research was includes empirical research with using qualitative descriptive approach. While the material of data that used was primary and secondary law materials. The method when collecting data was using interview. The method of data analysis that used in this research by using descriptive analysis.

The results from this research are Sabilillah Foundation in developing the productive waqf assets with establishing four productive waqf sectors, namely Sabilillah Mosque Cooperative, Pujasera canteen, Sabilillah Medical Service and daycare. More about development of Sabilillah Medical Service (SMS) as one of the productive waqf is management pattern to SMS development based service with setting out the principles of benefit values and social values and also supported by several strategies in developing productive waqf, among others: the socialization about clinic of Sabilillah Medical Service, to improve the quality and health services, make cooperation and partnerships to build a pharmacy, building cooperation in creating a means of Social Security Agency (BPJS).