ABSTRACT

Husain, Saddam Amir. 2013. Thesis. Title: "The Influence of Emotional Intelligence (EQ) and Spiritual Intelligence (SQ) on Employees’ Performance (Case Study on Regional Revenue Office in Malang)"

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Keywords : Emotional Intelligence, Spiritual Intelligence and Employee Performance

This study aimed to examine, investigate, and analyze the influence of Emotional Intelligence (EQ) and Spiritual Intelligence (SQ) on employees’ performances. The research was conducted in Regional Revenue of Malang. The reason is when carrying out PKLI (Integrative Practice Field) in the institution, the researcher found indications of the involvement of emotional intelligence (EQ) and spiritual intelligence (SQ) in the performance of Regional Revenue employees. According to some theories, EQ and SQ influence the employees’ performance.

The population of this study consists of all the employees of Regional Revenue of Malang which has 101 employees. The sample of the study are 50 employees. It is taken using Slovin method. The data is collected directly from respondents using research instruments such as questionnaires. The text data is analyzed with validity test, reliability test, and multiple linear regression with the classic assumption test conditions.

The results of this study is that emotional intelligence (EQ) and Spiritual intelligence (SQ) simultaneously have a significant influence on the performance of Regional Revenue Office employees. Partially, emotional intelligence (EQ) and Spiritual intelligence (SQ) have a significant influence on the performance of Malang Regional Revenue Office employees. The analysis showed that emotional intelligence is the intelligence factor that has the more dominant influence than spiritual intelligence.