

## **ABSTRACT**

Syaifulloh, 2013. The Influence of Situational Leadership Style on the Performance of PT. Sriwijaya Perkasa Malang Employee.

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Keywords: Situational Leadership Style, Employee Performance.

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Situational leadership performance can be used as an attempt to optimize the potential of employees and also to increase the role of the leadership in the implementation of the company operational activities.

This study aims: 1) to find out the situational leadership style that includes behavioral task (X1) and behavior relationship (X2) which simultaneously have significant impact to the performance PT. Sriwijaya Perkasa Malang employee. 2) to find out the situational leadership style that includes behavioral task (X1) behavior relationship (X2) which partially have a significant influence on the performance PT. Sriwijaya Perkasa Malang employee. 3) To determine the dominant situational leadership styles affecting the performance of the of PT. Sriwijaya Perkasa Malang employee. This research employs the multiple linear regression analysis using the F test and T test.

Based on the result of the research and analysis, it can be concluded that: 1) Situational leadership style consisting of behavioral task (X1) and behavior relationship (X2) simultaneously has a significant influence on the performance of PT. Sriwijaya Perkasa Malang employees. 2) Situational leadership style consisting of behavioral task (X1) and relationship behaviors (X2) partially has a significant influence on the performance of PT. Sriwijaya Perkasa Malang employee. 3) The comparison of the regression coefficients indicates that the situational leadership style, particularly task behavior, is a dominant influence toward the performance of PT. Sriwijaya Perkasa Malang employees.