ABSTRACT

Nur Mohammad Yasin , 2013 Thesis . Title : " Effect of Motivation on Employee Performance in PT . PLN Persero Malang .

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Keywords: Motivation, Performance

In this thesis research uses the object on one branch company of PT . PLN Persero Malang Branch , which is located on the road Basuki Rahmat No. $100 \, \text{Malang}$, in this study using quantitative research metote , by using Slovin method that uses a sample size of 41 respondents , the company PT . PLN Persero it has employees numbering 70 people with various educational backgrounds.

The purpose of this study is to determine whether the partial effect of motivation on employee performance and simultaneous PT . PLN Persero Malang branch . and wanted to know where the most dominant variables on the performance of the employee , the purpose of research at PT . PLN Persero was actually due to irregularities with siystem application of prevailing wage in the company where the employee salaries are not in accordance with the standards applicable regional minimum wage in the city of Malang , while the company is a great company , but in reality his employee given the appropriate wage with the performance they do .

From the research that produced the performance of the employees jointly or simultaneously significant effect on the performance of employees is 18,283. While the partial results of the study showed that motivation no partial effect on the performance of employees, this is shown on the 5 variables tested contained three motivational variables are physiological needs, safety and security requirements, and the requirement that the award was not significant, the performance of employees. And most dominant variable is the value of the social needs of 663 coefficients.