## ABSTRACT

Halimah, Nur. 2014 Thesis. Title: "Productive Zakat Management at LAZ Sidogiri Pasuruan.Supervisor : Dr. H. Ahmad Djalaluddin, Lc, MA.Keywords : Management, Productive Zakat

Zakat is a means or method productive in utilizing zakat for productive, as in the form of small-scale enterprises. The purpose of this study was to describe the zakat management model on LAZ Sidogiri productive and overcome problems experienced LAZ Sidogiri Pasuruan.

This research is qualitative descriptive method. By collecting data in the form of primary data and secondary data, by means of interviews and observations, as well as by reading literature library, internet, print media regarding the distribution of Zakat funds productively on LAZ Sidogiri Pasuruan.

From the results of that analysis in terms of planning meetings held LAZ Sidogiri field, (RK-AL), Planning in charity fundraising through CONZIS and PENZIS strategy, account utilization . distribution of zakat funds Fayakun Kun unit. The distribution was 50 % for the consumer, earning 20 % to 20% for the scholarships, and 10 % for operations. The problems faced by the prospective donor is not charity at LAZ Sidogiri handed. The solution is to implement CONZIS, a visit to the community. In order SDM, the solution is to have a lot to hold trainings in order SDM. LAZ Sidogiri officer gets poor response from the public, do CONZIS solution is to society as an organization of professional zakat management institutions and pembuktiaanya through the khidmah LAZ Sidogiri performance.